

Message Text

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FM AMEMBASSY NEW DELHI

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UNCLAS NEW DELHI 10921

E.O. 11652: N/A

TAGS: BEXP IN

SUBJECT: BUSINESS TRAVEL: VISIT OF CAROL L. EGAN

FOR CAROL L. EGAN, INTERNATIONAL TRADE SPECIALIST,
BUREAU OF INTERNATIONAL COMMERCE, PENNSYLVANIA DEPARTMENT
OF COMMERCE HARRISBURG FROM DUNCAN-PETERS.

1. YOUR VISIT TO NEW DELHI SEPTEMBER 20-22 WILL BE MOST WELCOME.

FORTUNATELY FRIDAY SEPTEMBER 20 IS NOT A HOLIDAY SO YOUR EMBASSY
CAN MAKE APPOINTMENTS FOR YOU WITH GOVERNMENT OFFICIALS AND WE
COULD ARRANGE FOR A LUNCH WITH THE INDO-AMERICAN CHAMBER
OF COMMERCE.

2. SINCE THERE ARE MANY INDIAN MINISTRIES INTERESTED IN SPECIFIC
CATEGORIES OF HEAVY EQUIPMENT PLEASE GIVE US SOME INDICATION
OF THE TYPES OF EQUIPMENT AND PRODUCTS YOU ARE ESPECIALLY INTERESTED
IN.

3. KINDLY NOTE HOWEVER THAT PROSPECTS FOR U.S. EXPORT SALES OF
HEAVY EQUIPMENT AND TECHNOLOGICAL PRODUCTS TO INDIA ARE NOT
PROMISING AT THIS TIME. THE IMPACT OF THE OIL CRISIS AND
NUMEROUS LOCAL ECONOMIC PROBLEMS PRECLUDE ANY OPTIMISTIC
FORECASTS FOR THE FORESEEABLE FUTURE.

4. WHEN YOUR TRAVEL PLANS ARE FIRM KINDLY RECONFIRM DATES, FLIGHT
NUMBER AND ADVISE WHETHER OR NOT YOU NEED HOTEL ACCOMMODATIONS.
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